



PAKET SUZUKI



PASSENGER CAR

TYPE / OTR	Sisa	ADDB		TYPE / OTR	Sisa	ADDB		TYPE / OTR	Sisa	ADDB		TYPE / OTR	Sisa	ADDB	
		Angsuran	Bayar I			Angsuran	Bayar I			Angsuran	Bayar I			Angsuran	Bayar I
S-PRESSO MT 194,400,000	12	15,637,000	32,310,000	ALL NEW ERTIGA CRUISE MT 312,000,000	12	24,853,000	50,200,000	NEW XL-7 MC ZETA AT 297,000,000	12	23,658,000	47,950,000	NEW XL-7 NEW BETA MT HYBRID 322,700,000	12	25,706,000	51,805,000
	24	8,251,000	32,310,000		24	13,096,000	50,200,000		24	12,466,000	47,950,000		24	13,545,000	51,805,000
	36	5,806,000	32,310,000		36	9,204,000	50,200,000		36	8,762,000	47,950,000		36	9,520,000	51,805,000
	48	4,701,000	32,310,000		48	7,445,000	50,200,000		48	7,087,000	47,950,000		48	7,701,000	51,805,000
	60	4,095,000	32,310,000		60	6,480,000	50,200,000		60	6,169,000	47,950,000		60	6,703,000	51,805,000
S-PRESSO AGS 206,500,000	12	16,450,000	34,125,000	ALL NEW ERTIGA CRUISE MT 2TONE 314,000,000	12	25,013,000	50,500,000	NEW XL-7 MC BETA MT HYBRID 313,500,000	12	24,973,000	50,425,000	NEW XL-7 NEW BETA AT HYBRID 344,600,000	12	27,450,000	55,090,000
	24	8,680,000	34,125,000		24	13,180,000	50,500,000		24	13,159,000	50,425,000		24	14,464,000	55,090,000
	36	6,109,000	34,125,000		36	9,263,000	50,500,000		36	9,248,000	50,425,000		36	10,166,000	55,090,000
	48	4,947,000	34,125,000		48	7,493,000	50,500,000		48	7,481,000	50,425,000		48	8,223,000	55,090,000
	60	4,310,000	34,125,000		60	6,522,000	50,500,000		60	6,511,000	50,425,000		60	7,157,000	55,090,000
APV GA MT 236,500,000	12	18,839,000	38,625,000	ALL NEW ERTIGA CRUISE AT 323,300,000	12	25,753,000	51,895,000	NEW XL-7 MC BETA AT HYBRID 325,500,000	12	25,929,000	52,225,000	NEW XL-7 NEW ALPHA MT HYBRID 348,900,000	12	27,793,000	55,735,000
	24	9,927,000	38,625,000		24	13,570,000	51,895,000		24	13,662,000	52,225,000		24	14,645,000	55,735,000
	36	6,986,000	38,625,000		36	9,538,000	51,895,000		36	9,602,000	52,225,000		36	10,293,000	55,735,000
	48	5,657,000	38,625,000		48	7,715,000	51,895,000		48	7,767,000	52,225,000		48	8,326,000	55,735,000
	60	4,929,000	38,625,000		60	6,715,000	51,895,000		60	6,761,000	52,225,000		60	7,247,000	55,735,000
APV GL ARENA MT 247,000,000	12	19,676,000	40,200,000	ALL NEW ERTIGA CRUISE AT 2TONE 325,300,000	12	25,913,000	52,195,000	NEW XL-7 MC ALPHA MT HYBRID 325,000,000	12	25,889,000	52,150,000	NEW XL-7 NEW ALPHA AT HYBRID 2TONE 350,900,000	12	27,952,000	56,035,000
	24	10,368,000	40,200,000		24	13,654,000	52,195,000		24	13,641,000	52,150,000		24	14,729,000	56,035,000
	36	7,296,000	40,200,000		36	9,597,000	52,195,000		36	9,588,000	52,150,000		36	10,352,000	56,035,000
	48	5,908,000	40,200,000		48	7,763,000	52,195,000		48	7,755,000	52,150,000		48	8,373,000	56,035,000
	60	5,148,000	40,200,000		60	6,757,000	52,195,000		60	6,750,000	52,150,000		60	7,288,000	56,035,000
APV GX ARENA MT 261,100,000	12	20,799,000	42,565,000	FRONX GL MT 276,800,000	12	22,049,000	44,920,000	NEW XL-7 MC ALPHA MT HYBRID 2TONE 327,000,000	12	26,048,000	52,450,000	GRAND VITARA MC GLX AT 447,500,000	12	35,394,000	70,525,000
	24	10,959,000	42,565,000		24	11,618,000	44,920,000		24	13,725,000	52,450,000		24	18,641,000	70,525,000
	36	7,703,000	42,565,000		36	8,166,000	44,920,000		36	9,647,000	52,450,000		36	13,102,000	70,525,000
	48	6,238,000	42,565,000		48	6,613,000	44,920,000		48	7,803,000	52,450,000		48	10,599,000	70,525,000
	60	5,435,000	42,565,000		60	5,762,000	44,920,000		60	6,792,000	52,450,000		60	9,226,000	70,525,000
APV SGX ARENA MT 265,000,000	12	21,109,000	43,150,000	FRONX GL AT 288,000,000	12	22,942,000	46,600,000	NEW XL-7 MC ALPHA AT HYBRID 336,500,000	12	26,805,000	53,875,000	GRAND VITARA MC GX AT 2TONE 450,500,000	12	35,632,000	70,975,000
	24	11,123,000	43,150,000		24	12,088,000	46,600,000		24	14,124,000	53,875,000		24	18,766,000	70,975,000
	36	7,818,000	43,150,000		36	8,496,000	46,600,000		36	9,927,000	53,875,000		36	13,190,000	70,975,000
	48	6,331,000	43,150,000		48	6,873,000	46,600,000		48	8,030,000	53,875,000		48	10,670,000	70,975,000
	60	5,516,000	43,150,000		60	5,982,000	46,600,000		60	6,989,000	53,875,000		60	9,288,000	70,975,000
ALL NEW ERTIGA GA 255,100,000	12	20,321,000	41,665,000	FRONX HYBRID GX MT 301,500,000	12	24,017,000	48,625,000	NEW XL-7 MC ALPHA AT HYBRID 2TONE 338,500,000	12	26,964,000	54,175,000	JIMNY 5 DOORS AT STANDARD 526,300,000	12	41,627,000	82,745,000
	24	10,708,000	41,665,000		24	12,655,000	48,625,000		24	14,208,000	54,175,000		24	21,923,000	82,745,000
	36	7,526,000	41,665,000		36	8,894,000	48,625,000		36	9,986,000	54,175,000		36	15,401,000	82,745,000
	48	6,094,000	41,665,000		48	7,195,000	48,625,000		48	8,078,000	54,175,000		48	12,459,000	82,745,000
	60	5,310,000	41,665,000		60	6,262,000	48,625,000		60	7,031,000	54,175,000		60	10,846,000	82,745,000
ALL NEW ERTIGA GL MT 279,000,000	12	22,225,000	45,250,000	FRONX HYBRID GX AT 319,900,000	12	25,483,000	51,385,000	NEW XL-7 MC HYBRID KURO ALPHA AT 340,500,000	12	27,124,000	54,475,000	JIMNY 5 DOORS AT 2TONE COLOUR 529,300,000	12	41,809,000	83,800,000
	24	11,711,000	45,250,000		24	13,427,000	51,385,000		24	14,292,000	54,475,000		24	22,019,000	83,800,000
	36	8,231,000	45,250,000		36	9,437,000	51,385,000		36	10,045,000	54,475,000		36	15,469,000	83,800,000
	48	6,665,000	45,250,000		48	7,634,000	51,385,000		48	8,125,000	54,475,000		48	12,514,000	83,800,000
	60	5,808,000	45,250,000		60	6,644,000	51,385,000		60	7,072,000	54,475,000		60	10,894,000	83,800,000
ALL NEW ERTIGA GL AT 290,700,000	12	23,157,000	47,005,000	FRONX HYBRID SGX AT 346,300,000	12	27,586,000	55,345,000	NEW XL-7 MC HYBRID KURO ALPHA AT 2TONE 342,500,000	12	27,283,000	54,775,000	E-VITARA MT 2TONE 769,000,000	12	60,763,000	119,800,000
	24	12,202,000	47,005,000		24	14,535,000	55,345,000		24	14,376,000	54,775,000		24	32,001,000	119,800,000
	36	8,576,000	47,005,000		36	10,216,000	55,345,000		36	10,104,000	54,775,000		36	22,482,000	119,800,000
	48	6,937,000	47,005,000		48	8,264,000	55,345,000		48	8,173,000	54,775,000		48	18,179,000	119,800,000
	60	6,038,000	47,005,000		60	7,193,000	55,345,000		60	7,114,000	54,775,000		60	15,818,000	119,800,000
ALL NEW ERTIGA GX MT HYBRID 298,900,000	12	23,810,000	48,235,000	FRONX HYBRID SGX AT 2TONE 348,300,000	12	27,745,000	55,645,000	NEW XL-7 NEW ZETA MT 294,100,000	12	23,427,000	47,515,000	E-VITARA AT 2TONE 772,000,000	12	61,042,000	119,800,000
	24	12,546,000	48,235,000		24	14,619,000	55,645,000		24	12,345,000	47,515,000		24	32,148,000	119,800,000
	36	8,818,000	48,235,000		36	10,275,000	55,645,000		36	8,676,000	47,515,000		36	22,585,000	119,800,000
	48	7,133,000	48,235,000		48	8,311,000	55,645,000		48	7,018,000	47,515,000		48	18,262,000	119,800,000
	60	6,208,000	48,235,000		60	7,234,000	55,645,000		60	6,109,000	47,515,000		60	15,890,000	119,800,000
ALL NEW ERTIGA GX AT HYBRID 310,100,000	12	24,702,000	49,915,000	NEW XL-7 MC ZETA MT 285,000,000	12	22,703,000	46,150,000	NEW XL-7 NEW ZETA AT 305,900,000	12	24,367,000	49,285,000		12		
	24	13,016,000	49,915,000		24	11,963,000	46,150,000		24	12,840,000	49,285,000		24		
	36	9,148,000	49,915,000		36	8,408,000	46,150,000		36	9,024,000	49,285,000		36		
	48	7,400,000	49,915,000		48	6,808,000	46,150,000		48	7,300,000	49,285,000		48		
	60	6,441,000	49,915,000		60	5,933,000	46,150,000		60	6,354,000	49,285,000		60		

COMMERCIAL CAR

TYPE / OTR	Sisa	ADDB		TYPE / OTR	Sisa	ADDB		TYPE / OTR	Sisa	ADDB		TYPE / OTR	Sisa	ADDB	
		Angsuran	Bayar I				Angsuran		Bayar I				Angsuran	Bayar I	
NEW CARRY PU FD	12	14,836,000	40,890,000	NEW CARRY PU WD	12	14,923,000	41,110,000	NEW CARRY PU FD AC PS	12	15,489,000	42,550,000	NEW CARRY PU WD AC PS	12	15,559,000	42,730,000
	24	8,414,000	40,890,000		24	8,463,000	41,110,000		24	8,784,000	42,550,000		24	8,824,000	42,730,000
	36	6,319,000	40,890,000		36	6,356,000	41,110,000		36	6,597,000	42,550,000		36	6,627,000	42,730,000
	48	5,330,000	40,890,000		48	5,361,000	41,110,000		48	5,564,000	42,550,000		48	5,590,000	42,730,000
	60	4,741,000	40,890,000		60	4,768,000	41,110,000		60	4,949,000	42,550,000		60	4,972,000	42,730,000
188,700,000	12	14,784,000	54,075,000	189,800,000	12	14,864,000	54,350,000	197,000,000	12	15,386,000	56,150,000	197,900,000	12	15,451,000	56,375,000
NEW CARRY PU FD LTD	24	8,273,000	54,075,000		24	8,318,000	54,350,000		24	8,610,000	56,150,000		24	8,647,000	56,375,000
	36	6,149,000	54,075,000		36	6,182,000	54,350,000		36	6,399,000	56,150,000		36	6,427,000	56,375,000
	48	5,112,000	54,075,000		48	5,140,000	54,350,000		48	5,320,000	56,150,000		48	5,343,000	56,375,000
	60	4,510,000	54,075,000		60	4,535,000	54,350,000		60	4,694,000	56,150,000		60	4,714,000	56,375,000
	203,700,000	12	14,203,000	52,075,000	NEW CARRY PU WD LTD	12	14,264,000	52,350,000	NEW CARRY PU FD AC PS LTD	12	14,786,000	52,350,000	NEW CARRY PU WD AC PS LTD	12	14,851,000
203,700,000	24	7,948,000	52,075,000	24		7,993,000	52,350,000	24		8,284,000	52,350,000	24		8,319,000	52,575,000
	36	5,907,000	52,075,000	36		5,952,000	52,350,000	36		6,169,000	52,350,000	36		6,194,000	52,575,000
	48	4,911,000	52,075,000	48		4,956,000	52,350,000	48		5,159,000	52,350,000	48		5,184,000	52,575,000
	60	4,333,000	52,075,000	60		4,358,000	52,350,000	60		4,534,000	52,350,000	60		4,559,000	52,575,000
	204,800,000	12	14,103,000	50,075,000	NEW CARRY PU FC AC PS + BOX COMPOSITE	12	14,163,000	50,350,000	NEW CARRY PU FC AC PS + HALF BOX FULL ALUMINIUM	12	14,683,000	50,350,000	NEW CARRY PU FC AC PS + BOX FULL ALUMINIUM	12	14,743,000
203,700,000	24	7,948,000	52,075,000	24		7,993,000	52,350,000	24		8,284,000	52,350,000	24		8,319,000	52,575,000
	36	5,907,000	52,075,000	36		5,952,000	52,350,000	36		6,169,000	52,350,000	36		6,194,000	52,575,000
	48	4,911,000	52,075,000	48		4,956,000	52,350,000	48		5,159,000	52,350,000	48		5,184,000	52,575,000
	60	4,333,000	52,075,000	60		4,358,000	52,350,000	60		4,534,000	52,350,000	60		4,559,000	52,575,000
	204,800,000	12	14,003,000	48,075,000	NEW CARRY PU FC AC PS + BOX COMPOSITE	12	14,063,000	48,350,000	NEW CARRY PU FC AC PS + HALF BOX FULL ALUMINIUM	12	14,583,000	48,350,000	NEW CARRY PU FC AC PS + BOX FULL ALUMINIUM	12	14,643,000
203,700,000	24	7,948,000	52,075,000	24		7,993,000	52,350,000	24		8,284,000	52,350,000	24		8,319,000	52,575,000
	36	5,907,000	52,075,000	36		5,952,000	52,350,000	36		6,169,000	52,350,000	36		6,194,000	52,575,000
	48	4,911,000	52,075,000	48		4,956,000	52,350,000	48		5,159,000	52,350,000	48		5,184,000	52,575,000
	60	4,333,000	52,075,000	60		4,358,000	52,350,000	60		4,534,000	52,350,000	60		4,559,000	52,575,000
	204,800,000	12	13,903,000	46,075,000	NEW CARRY PU FC AC PS + BOX COMPOSITE	12	13,963,000	46,350,000	NEW CARRY PU FC AC PS + HALF BOX FULL ALUMINIUM	12	14,483,000	46,350,000	NEW CARRY PU FC AC PS + BOX FULL ALUMINIUM	12	14,543,000
203,700,000	24	7,948,000	52,075,000	24		7,993,000	52,350,000	24		8,284,000	52,350,000	24		8,319,000	52,575,000
	36	5,907,000	52,075,000	36		5,952,000	52,350,000	36		6,169,000	52,350,000	36		6,194,000	52,575,000
	48	4,911,000	52,075,000	48		4,956,000	52,350,000	48		5,159,000	52,350,000	48		5,184,000	52,575,000
	60	4,333,000	52,075,000	60		4,358,000	52,350,000	60		4,534,000	52,350,000	60		4,559,000	52,575,000
	204,800,000	12	13,803,000	44,075,000	NEW CARRY PU FC AC PS + BOX COMPOSITE	12	13,863,000	44,350,000	NEW CARRY PU FC AC PS + HALF BOX FULL ALUMINIUM	12	14,383,000	44,350,000	NEW CARRY PU FC AC PS + BOX FULL ALUMINIUM	12	14,443,000
203,700,000	24	7,948,000	52,075,000	24		7,993,000	52,350,000	24		8,284,000	52,350,000	24		8,319,000	52,575,000
	36	5,907,000	52,075,000	36		5,952,000	52,350,000	36		6,169,000	52,350,000	36		6,194,000	52,575,000
	48	4,911,000	52,075,000	48		4,956,000	52,350,000	48		5,159,000	52,350,000	48		5,184,000	52,575,000
	60	4,333,000	52,075,000	60		4,358,000	52,350,000	60		4,534,000	52,350,000	60		4,559,000	52,575,000
	204,800,000	12	13,703,000	42,075,000	NEW CARRY PU FC AC PS + BOX COMPOSITE	12	13,763,000	42,350,000	NEW CARRY PU FC AC PS + HALF BOX FULL ALUMINIUM	12	14,283,000	42,350,000	NEW CARRY PU FC AC PS + BOX FULL ALUMINIUM	12	14,343,000
203,700,000	24	7,948,000	52,075,000	24		7,993,000	52,350,000	24		8,284,000	52,350,000	24		8,319,000	52,575,000
	36	5,907,000	52,075,000	36		5,952,000	52,350,000	36		6,169,000	52,350,000	36		6,194,000	52,575,000
	48	4,911,000	52,075,000	48		4,956,000	52,350,000	48		5,159,000	52,350,000	48		5,184,000	52,575,000
	60	4,333,000	52,075,000	60		4,358,000	52,350,000	60		4,534,000	52,350,000	60		4,559,000	52,575,000
	204,800,000	12	13,603,000	40,075,000	NEW CARRY PU FC AC PS + BOX COMPOSITE	12	13,663,000	40,350,000	NEW CARRY PU FC AC PS + HALF BOX FULL ALUMINIUM	12	14,183,000	40,350,000	NEW CARRY PU FC AC PS + BOX FULL ALUMINIUM	12	14,243,000
203,700,000	24	7,948,000	52,075,000	24		7,993,000	52,350,000	24		8,284,000	52,350,000	24		8,319,000	52,575,000
	36	5,907,000	52,075,000	36		5,952,000	52,350,000	36		6,169,000	52,350,000	36		6,194,000	52,575,000
	48	4,911,000	52,075,000	48		4,956,000	52,350,000	48		5,159,000	52,350,000	48		5,184,000	52,575,000
	60	4,333,000	52,075,000	60		4,358,000	52,350,000	60		4,534,000	52,350,000	60		4,559,000	52,575,000
	204,800,000	12	13,503,000	38,075,000	NEW CARRY PU FC AC PS + BOX COMPOSITE	12	13,563,000	38,350,000	NEW CARRY PU FC AC PS + HALF BOX FULL ALUMINIUM	12	14,083,000	38,350,000	NEW CARRY PU FC AC PS + BOX FULL ALUMINIUM	12	14,143,000
203,700,000	24	7,948,000	52,075,000	24		7,993,000	52,350,000	24		8,284,000	52,350,000	24		8,319,000	52,575,000
	36	5,907,000	52,075,000	36		5,952,000	52,350,000	36		6,169,000	52,350,000	36		6,194,000	52,575,000
	48	4,911,000	52,075,000	48		4,956,000	52,350,000	48		5,159,000	52,350,000	48		5,184,000	52,575,000
	60	4,333,000	52,075,000	60		4,358,000	52,350,000	60		4,534,000	52,350,000	60		4,559,000	52,575,000
	204,800,000	12	13,403,000	36,075,000	NEW CARRY PU FC AC PS + BOX COMPOSITE	12	13,463,000	36,350,000	NEW CARRY PU FC AC PS + HALF BOX FULL ALUMINIUM	12	13,983,000	36,350,000	NEW CARRY PU FC AC PS + BOX FULL ALUMINIUM	12	14,043,000
203,700,000	24	7,948,000	52,075,000	24		7,993,000	52,350,000	24		8,284,000	52,350,000	24		8,319,000	52,575,000
	36	5,907,000	52,075,000	36		5,952,000	52,350,000	36		6,169,000	52,350,000	36		6,194,000	52,575,000
	48	4,911,000	52,075,000	48		4,956,000	52,350,000	48		5,159,000	52,350,000	48		5,184,000	52,575,000
	60	4,333,000	52,075,000	60		4,358,000	52,350,000	60		4,534,000	52,350,000	60		4,559,000	52,575,000
	204,800,000	12	13,303,000	34,075,000	NEW CARRY PU FC AC PS + BOX COMPOSITE	12	13,363,000	34,350,000	NEW CARRY PU FC AC PS + HALF BOX FULL ALUMINIUM	12	13,883,000	34,350,000	NEW CARRY PU FC AC PS + BOX FULL ALUMINIUM	12	13,943,000
203,700,000	24	7,948,000	52,075,000	24		7,993,000	52,350,000	24		8,284,000	52,350,000	24		8,319,000	52,575,000
	36	5,907,000	52,075,000	36		5,952,000	52,350,000	36		6,169,000	52,350,000	36		6,194,000	52,575,000
	48	4,911,000	52,075,000	48		4,956,000	52,350,000	48		5,159,000	52,350,000	48		5,184,000	52,575,000
	60	4,333,000	52,075,000	60		4,358,000	52,350,000	60		4,534,000	52,350,000	60		4,559,000	52,575,000
	204,800,000	12	13,203,000	32,075,000	NEW CARRY PU FC AC PS + BOX COMPOSITE	12	13,263,000	32,350,000	NEW CARRY PU FC AC PS + HALF BOX FULL ALUMINIUM	12	13,783,000	32,350,000	NEW CARRY PU FC AC PS + BOX FULL ALUMINIUM	12	13,843,000
203,700,000	24	7,948,000	52,075,000	24		7,993,000	52,350,000	24		8,284,000	52,350,000	24		8,319,000	52,575,000
	36	5,907,000	52,075,000	36		5,952,000	52,350,000	36		6,169,000	52,350,000	36		6,194,000	52,575,000
	48	4,911,000	52,075,000	48		4,956,000	52,350,000	48		5,159,000	52,350,000	48		5,184,000	52,575,000
	60	4,333,000	52,075,000	60		4,358,000	52,350,000	60		4,534,000	52,350,000	60		4,559,000	52,575,000
	204,800,000	12	13,103,000	30,075,000	NEW CARRY PU FC AC PS + BOX COMPOSITE	12	13,163,000	30,350,000	NEW CARRY PU FC AC PS + HALF BOX FULL ALUMINIUM	12	13,683,000	30,350,000	NEW CARRY PU FC AC PS + BOX FULL ALUMINIUM	12	13,743,000
203,700,000	24	7,948,000	52,075,000	24		7,993,000	52,350,000	24		8,284,000	52,350,000	24		8,319,000	52,575,000
	36	5,907,000	52,075,000	36		5,952,000	52,350,000	36		6,169,000	52,350,000	36		6,194,000	52,575,000
	48	4,911,000	52,075,000	48		4,956,000	52,350,000	48		5,159,000	52,350,000	48		5,184,000	52,575,000
	60	4,333,000	52,075,000	60		4,358,000	52,350,000	60		4,534,000	52,350,000	60		4,559,000	52,575,000
	204,800,000	12	13,003,000	28,075,000	NEW CARRY PU FC AC PS + BOX COMPOSITE	12	13,063,000	28,350,000	NEW CARRY PU FC AC PS + HALF BOX FULL ALUMINIUM	12	13,583,000	28,350,000	NEW CARRY PU FC AC PS + BOX FULL ALUMINIUM	12	13,643,000
203,700,000	24	7,948,000	52,075,000	24		7,993,000	52,350,000	24		8,284,000	52,350,000	24		8,319,000	52,575,000
	36	5,907,000	52,075,000	3											